



SELL CARS, PARTS AND SERVICE PROFITABLY.™

F&I SECURITY

Increased Functionality and Security in ADP F&I

Are you concerned about which finance institutions are getting your business? Are you concerned that F&I users can add new finance institution codes from F&I, thus creating a very cumbersome list of banks to choose from and slowing up the deal process? Are you concerned that any user can go back into a previous deal and change the sales person number attached, thus changing commissions and bonus incentives? **F&I Security** was developed just to address these issues.

Review the advantages:

- **Lending Institutions.** FIC allows you, the dealer, to control which finance institutions are available to use from within F&I. In the past any user could add a new bank on the fly from within a deal, which created a long list of incorrect and unused finance institutions. Now users will be required to choose from a list of predetermined finance institutions. If the finance institution doesn't exist in the system users will have the ability to use a new one just for that deal.
- **Reporting.** FIC will allow you to monitor all bank code usage and additions. Track usage of bank codes and determine if new additions need to be made to the list of available finance institutions.
- **Bank Code import.** You will have the ability to build a complete list of finance institutions in excel and import them into your ADP system. Create a centralized database of current finance institutions and upload them to as many -FI accounts as you wish.
- Password protect **Sales person numbers.** Once a salesperson number has been entered into a deal, no user can go back and change that number. FIC will protect the Salesperson 1, 2, and 3 fields via a password in order to guard from any fraudulent changes of sales persons.
- Find out more about the advantages of F&I Security by calling us today at 800-382-8199 or email us at sales@carink.com

For more information
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