



SELL CARS, PARTS AND SERVICE PROFITABLY.™

## F&I MENU SELLING (FMS)

ADP CarInk is proud to release our new **F&I Menu Selling tool for ADP w.e.b.Suite.**

### FMS: Key Solution Highlights

- Complete point and click functionality
- Menu is printed in full color using Adobe PDF

### Access FMS directly from within the deal with a quick touch of a key

- Complete integration into the ADP F&I deal; no re-keying is necessary, each product or group of products selected will be automatically carried into the deal
- Through the use of setups you can build menus as specific as the make, model, new/used, purchase or lease
- Pricing constraints can be utilized for policy guidelines
- Share setups between multiple F&I accounts

DEMO-FI/FI (w. e. b. Suite view) - Microsoft Internet Explorer

Close Help

Menu Selling uTil exit Deal: 32482 Purchase

**Deal Information**  
 Name: Poll, Kevin VIN: 1FTZX1726YNA77017  
 Yr, Mk, Mdl: 2000 FORD F150 NEW Fin Amt: \$25,375.35 Pmt: \$540.09 Term: 60 APR: 9.90%

**Payment Information: Selected Package - ALACARTE**  
 Fin Amt: \$26,870.35 Pmt: \$571.91 Pmt Diff: \$31.82

PLATINUM	GOLD	SILVER	ALACARTE
<input checked="" type="radio"/> VSC <input checked="" type="checkbox"/> X Pays cost of parts and labor on covered repairs. Also provides rental car, towing, food and lodging allowance. 72 Months or 100000 Miles	<input checked="" type="radio"/> VSC <input checked="" type="checkbox"/> X Pays cost of parts and labor on covered repairs. Also provides rental car, towing, food and lodging allowance. 72 Months or 100000 Miles	<input checked="" type="radio"/> VSC <input checked="" type="checkbox"/> X Pays cost of parts and labor on covered repairs. Also provides rental car, towing, food and lodging allowance. 72 Months or 100000 Miles	<input checked="" type="radio"/> GAP <input checked="" type="checkbox"/> X Pays difference between actual cash value and loan balance if your vehicle is declared a total loss due to theft or collision.
<input checked="" type="radio"/> GAP <input checked="" type="checkbox"/> X Pays difference between actual cash value and loan balance if your vehicle is declared a total loss due to theft or collision.	<input checked="" type="radio"/> GAP <input checked="" type="checkbox"/> X Pays difference between actual cash value and loan balance if your vehicle is declared a total loss due to theft or collision.	<input checked="" type="radio"/> GAP <input checked="" type="checkbox"/> X Pays difference between actual cash value and loan balance if your vehicle is declared a total loss due to theft or collision.	<input checked="" type="radio"/> LOJACK <input checked="" type="checkbox"/> X Direct Link monitored by local police agencies; no monthly service fees.
<input checked="" type="radio"/> MAINT <input checked="" type="checkbox"/> X Pays for all regularly scheduled factory			
60 Payments of \$660.97 @ 9.90% APR	60 Payments of \$624.90 @ 9.90% APR	60 Payments of \$593.08 @ 9.90% APR	60 Payments of \$571.91 @ 9.90% APR

Choose a Package and press <ENTER>

F1-Help F3-Save/Exit F4-Cancel F6-Print F9-Search

Please call toll-free at  
**800-382-8199**  
 (U.S. only) or  
**305-630-1700**  
 (U.S. & Canada)  
 or visit us at  
[www.carink.com](http://www.carink.com)

